



EGYtrans

2021

EARNINGS RELEASE

EGYTRANS [ETRS.CA; ETRS EY EQUITY] POSTS RECORD 35% GROWTH IN REVENUES Y-O-Y.

KEY HIGHLIGHTS CONSOLIDATED 2021

- **Revenues** increased by 35.8% Y-o-Y to EGP 293 million
- **Costs** increased by 37.3% to EGP 218 million
- **SG&A** increased by 28.2% to EGP 52 million
- **EBIT** appreciated by 40.8% to EGP 22.7 million
- **Investment Income** grew a strong 470% to EGP 9.4 million
- **Interest Income** decreased 42.9% to EGP 2.3 million
- **Taxes** reached EGP 6.4 million from EGP 6.3 million
- **Net Profits** shot up by 40% to EGP 18.2 million



EGYTRANS
CONSOLIDATED

CONSOLIDATED FINANCIALS REVIEW

Revenues for 2021, reached EGP 293 million, representing a jump of 35.8% Y-o-Y. As a result, net profits after taxes for the year increased by almost 40%, reaching EGP 18.2 million up from EGP 13 million, registering a net profit margin of 6.2% vis-a-vis a margin of 6% in 2020. This incline in Net Profits was marginally improved by our continued emphasis on cost and expansion opportunities, in addition to improved performance in

2021 in core business areas such as Logistics & Land Transportation. Meanwhile group net operating profit margin showed a slight incline from 7.5% recorded in 2020 reaching 7.7% in 2021. SG&A/revenues ratio dropped from 19% to 17.9% although we witnessed an increase in cost/revenues ratio from 73.6% in 2020 to 74.4% in 2021.



EGYTRANS CONSOLIDATED

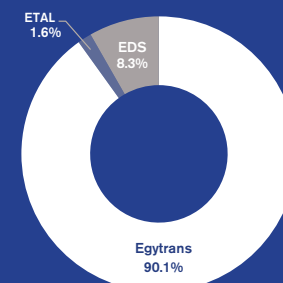
OPERATIONAL REVIEW

The quarter saw improvements in revenues and cost/revenues ratio for regular business compared to 2020 in spite of the continued disruption and multiple negative influences on the supply chain ecosystem. The global situation of the logistics and transport market in 2021 continued to impact operations and, as noted in our previous reports, the knock-on effects of the pandemic are continuing to impact the global shipping market, with a shortage of containers coupled with a rebound in demand for goods driving freight costs to unprecedented levels. Cost of shipping in our region has increased by 437 percent with double the lead times, increasing the need for strong Customer Relationship Management to offset the negative impact of erratic pricing and delays.

Over the past year Egytrans has worked extensively on fortifying our marketing and sales capability following the continued expansion of our product service offering in line with our strategic intent over the last two years. This effort was in some regard

impacted by the negative trade and business environment brought about by the pandemic. In spite of this, we have begun to show continued improvement, albeit masked by the negative impact of the pandemic. In terms of marketing, we have revamped all our websites and will be launching them in 2022. In addition, we have committed to a presence in important exhibitions and trade functions in targeted sectors along with focused efforts in onboarding new sales personnel. The combined effects of those activities are reflected in the increased SG&A which we believe will be ameliorated over the long term. During Q4, the significant development on customer facing and business development fronts with increased marketing effort have resulted in a number of new customer acquisitions as well as expanded business from inhouse customers with new volume agreements reflected in our top line performance for this quarter.

Profitability ratios for project logistics continue to witness a decline as a result of competition on new projects pushing prices and therefore margins down.

Consolidated
revenues by affiliate

CONSOLIDATED FINANCIALS REVIEW

Selected B/S Figures in EGP

Item	2020	2021	Growth
Net Fixed Assets	123,743,926	122,768,276	-0.8%
Accounts Receivable	70,510,057	72,328,207	2.6%
Other Debtors	41,164,026	46,582,699	13.2%
Projects Under Construction	3,171,125	42,746,656	1248%
Cash	108,569,228	41,098,953	-62.1%
Total Assets	356,260,886	348,751,258	-2.1%
Accounts Payable	12,404,178	23,166,608	86.8%
Other Creditors	62,626,029	27,832,739	-55.6%
CPLTD	777,934	2,692,968	246.2%
LTD	168,593	3,802,058	2155.2%
Total Liabilities	102,705,381	107,423,968	4.6%
Total Shareholders' Equity	253,555,505	241,327,290	-4.8%

I/S Figures In EGP

Item	4Q20	4Q21	Change YoY
Revenues	66,630,833	92,873,111	39.4%
Costs	(47,647,568)	(68,736,691)	44.3%
Gross Profit	18,983,265	24,136,420	27.1%
SG&A	(12,105,112)	(12,476,904)	3.1%
EBIT (Net Operating Profit)	6,878,153	11,659,516	69.5%
Investment Income	0	2,478,368	n/m
Interest Income	1,176,016	659,298	-43.9%
Interest Expense	(53,441)	(971,984)	1718.8%
FX Gain/Loss	420,644	(304,005)	n/a
Sundry Expense	(6,895,229)	(9,319,362)	35.2%
Sundry Income	1,187,396	4,588,503	286.4%
Net Profit Before Taxes	2,713,539	8,790,334	223.9%
Taxes	(1,728,828)	(1,356,936)	-21.5%
Net Profit After Taxes	984,711	7,433,398	654.9%
Minority Interest	55	(397)	n/a
Net Profit After Taxes & Minority Interest	984,766	7,433,001	654.8%

Item	2020	2021	Change YoY
Revenues	216,065,096	293,515,840	35.8%
Costs	(158,990,994)	(218,311,044)	37.3%
Gross Profit	57,074,102	75,204,796	31.8%
SG&A	(40,953,740)	(52,510,531)	28.2%
EBIT (Net Operating Profit)	16,120,362	22,694,265	40.8%
Investment Income	1,653,251	9,425,871	470.1%
Interest Income	4,165,138	2,380,138	-42.9%
Interest Expense	(189,501)	(1,580,927)	734.3%
FX Gain/Loss	(291,597)	(304,005)	4.3%
Sundry Expense	(7,347,425)	(9,772,774)	33.0%
Sundry Income	5,303,127	1,900,355	-64.2%
Net Profit Before Taxes	19,413,355	24,742,923	27.5%
Taxes	(6,351,039)	(6,468,357)	1.8%
Net Profit After Taxes	13,062,316	18,274,566	39.9%
Minority Interest	(852)	(1,303)	52.9%
Net Profit After Taxes & Minority Interest	13,061,464	18,273,263	39.9%
EPS	0.42	0.59	39.9%

EGYTRANS SEPARATE

Egytrans' separate revenues reached EGP 264 million showing a strong jump of 39.3% Y-o-Y. In the meantime, costs increased at a lower rate of 33.9% to EGP 215 million while SG&A added 29.8% registering EGP 46 million. As a result, net operating profit turned to a positive EGP 2.3 million in 2021 from EGP -7 million in 2020. Net profit after taxes went up by 33.7% to EGP 18.5 million in 2021 vis-à-vis EGP 13.8 million a year ago, representing Net Profit Margins of 7% and 7.3% for both respective periods. Earnings per Share (EPS) reached EGP 0.59 for 2021 compared to 0.3 in 2020.

SEPARATE FINANCIAL STATEMENTS

Selected B/S Figures in EGP

Item	2020	2021	Growth
Net Fixed Assets	40,013,474	42,089,855	5.2%
Accounts Receivable	64,641,059	66,061,983	2.2%
Other Debtors	38,978,239	44,694,403	14.7%
Cash	76,890,427	36,294,102	-52.8%
Total Assets	304,223,503	317,470,873	4.4%
Accounts Payable	12,048,048	22,142,126	83.8%
Other Creditors	61,014,240	26,171,948	-57.1%
CPLTD	777,394	2,036,294	161.9%
LTD	168,593	3,078,167	1725.8%
Total Liabilities	94,891,615	117,951,824	24.3%
Total Shareholders' Equity	209,331,888	199,519,049	-4.7%

I/S Figures In EGP

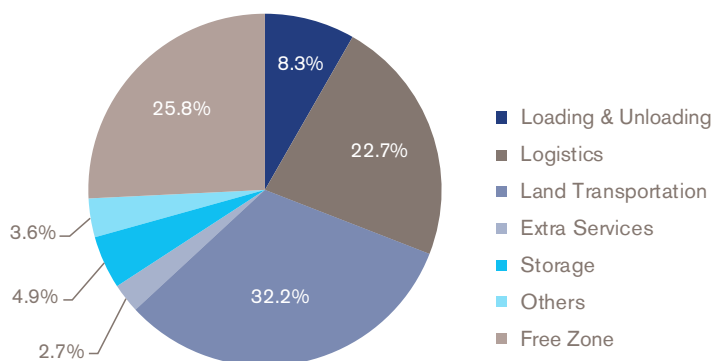
Item	4Q20	4Q21	Change YoY
Revenues	58,201,469	85,651,443	47.2%
Costs	(49,352,717)	(65,840,731)	33.4%
Gross Profit	8,848,752	19,810,712	123.9%
SG&A	(10,456,957)	(11,883,749)	13.6%
EBIT (Net Operating Profit)	(1,608,205)	7,926,963	n/a
Investment Income	0	0	0.0%
Interest Income	652,027	631,577	-3.1%
Interest Expense	(53,441)	(1,019,497)	1807.7%
FX Gain/Loss	421,495	(350,866)	n/a
Sundry Expense	(1,564,027)	(9,214,430)	489.1%
Sundry Income	2,128,855	6,100,965	186.6%
Net Profit Before Taxes	(23,296)	4,074,712	n/a
Taxes	347,589	(634,759)	n/a
Net Profit After Taxes	324,293	3,439,953	960.8%

Item	2020	2021	Change YoY
Revenues	189,840,288	264,400,057	39.3%
Costs	(160,878,901)	(215,428,393)	33.9%
Gross Profit	28,961,387	48,971,664	69.1%
SG&A	(35,957,046)	(46,677,287)	29.8%
EBIT (Net Operating Profit)	(6,995,659)	2,294,377	n/a
Investment Income	12,304,131	21,273,233	72.9%
Interest Income	3,194,807	1,460,781	-54.3%
Interest Expense	(189,501)	(1,535,342)	710.2%
FX Gain/Loss	(334,328)	(350,866)	4.9%
Sundry Expense	(1,988,769)	(9,689,446)	387.2%
Sundry Income	8,904,171	7,644,379	-14.1%
Net Profit Before Taxes	14,894,852	21,097,116	41.6%
Taxes	(1,026,142)	(2,559,144)	149.4%
Net Profit After Taxes	13,868,710	18,537,972	33.7%
EPS	0.30	0.59	98.5%

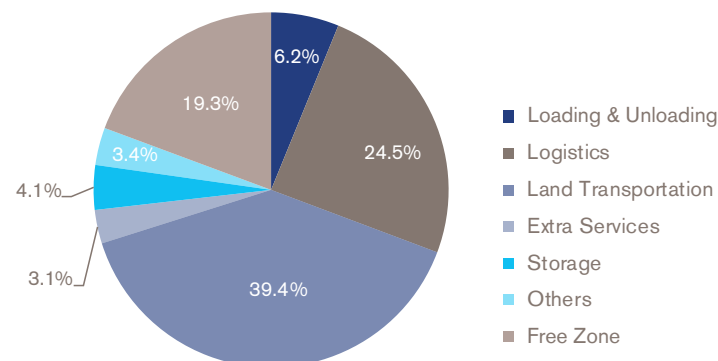
Item (In EGP)	4Q20	3Q21	4Q21	QoQ	YoY	2020	2021	YoY
Revenues	58,201,469	68,902,733	85,651,443	24.3%	47.2%	189,840,288	264,400,057	39.3%
Costs	(49,352,717)	(57,528,045)	(65,840,731)	14.4%	33.4%	(160,878,901)	(215,428,393)	33.9%
Gross Profit	8,848,752	11,374,688	19,810,712	74.2%	123.9%	28,961,387	48,971,664	69.1%
SG&A	(10,456,957)	(12,011,994)	(11,883,749)	-1.1%	13.6%	(35,957,046)	(46,677,287)	29.8%
EBIT	(1,608,205)	(637,306)	7,926,963	n/a	n/a	(6,995,659)	2,294,377	n/a
Investment Income	0	0	0	0.0%	0.0%	12,304,131	21,273,233	72.9%
Interest Income	652,027	85,246	631,577	640.9%	-3.1%	3,194,807	1,460,781	-54.3%
Interest Expense	(53,441)	(178,037)	(1,019,497)	472.6%	1807.7%	(189,501)	(1,535,342)	710.2%
FX Gain/Loss	421,495	0	(350,866)	n/m	n/a	(334,328)	(350,866)	0.0%
Sundry Expense	(1,564,027)	(341,660)	(9,214,430)	2597.0%	489.1%	(1,988,769)	(9,689,446)	387.2%
Sundry Income	2,128,855	2,072,549	6,100,965	194.4%	186.6%	8,904,171	7,644,379	-14.1%
Net Profit Before Taxes	(23,296)	1,000,792	4,074,712	307.1%	n/a	14,894,852	21,097,116	41.6%
Taxes	347,589	(605,167)	(634,759)	4.9%	-282.6%	(1,026,142)	(2,559,144)	149.4%
Net Profit After Taxes	324,293	395,625	3,439,953	769.5%	960.8%	13,868,710	18,537,972	33.7%

I/S Comparison

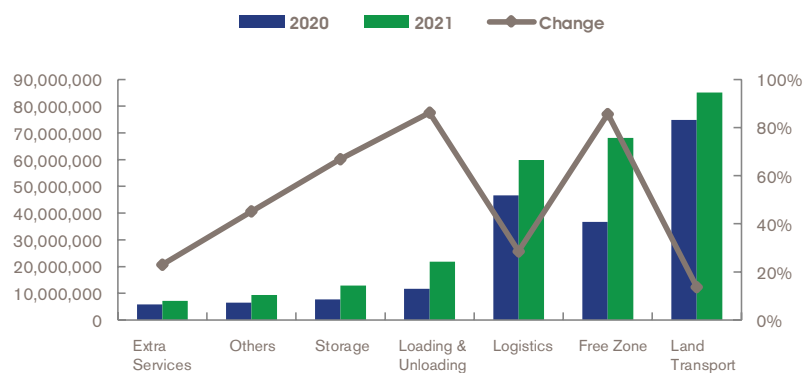
REVENUES BY LINE OF BUSINESS 2021



REVENUES BY LINE OF BUSINESS 2020



REVENUES CONTRIBUTION & GROWTH BY LINE OF BUSINESS





TRANSPORTED THE WORLD'S HIGHEST FLAGPOLE

EGYTRANS transported the world's highest flagpole, which will be flying the Egyptian flag over the New Administrative Capital. The 185-meter-long flagpole consists of 10 pieces. The 7 largest pieces, which include the longest piece, measuring over 29 meters long, and the heaviest piece weighing 130 tons, were transported by Egytrans from GIECO factory in Borg El Arab, Alexandria to the New Capital City Plaza.

EGYPTIAN
TRANSPORT &
LOGISTICS - ETAL

ETAL is a market leader in the transport of exceptional cargo and heavy lifts. This market is highly complex due to the cyclical nature of the market and the technicality of the service in terms of dimensions, weights and stringent scheduling involved – requiring a high level of knowledge and expertise, experience and professionalism, flexibility and reliability, and organization and communication.

Our overall projects business decreased by 5.5% Y-o-Y, registering revenues of EGP 21.1 million in 2021 compared to EGP 22.4 million 2020. The COVID-induced slowdown in the market for large infrastructure projects has continued, with net profit after taxes of EGP -0.3 million, dropping from EGP 1.8 million in 2020.

Item	2020	2021	Change YoY
Net Fixed Assets	64,192,184	62,350,878	-2.9%
Accounts Receivable	999,966	2,221,705	122.2%
Other Debtors	1,940,048	1,505,634	-22.4%
Cash	3,444,625	1,241,972	-63.9%
Total Assets	89,402,722	81,914,689	-8.4%
Accounts Payable	261,815	784,438	199.6%
Other Creditors	767,004	637,245	-16.9%
Total Liabilities	18,177,072	19,013,166	4.6%
Total Shareholders' Equity	71,225,650	62,901,523	-11.7%

Selected B/S Figures in EGP

Item	4Q20	4Q21	Change YoY
Revenues	11,664,300	2,896,400	-75.2%
Costs	(6,760,899)	(3,614,873)	-46.5%
Gross Profit	4,903,401	(718,473)	n/a
SG&A	(1,607,250)	(862,332)	-46.3%
EBIT (Net Operating Profit)	3,296,151	(1,580,805)	n/a
Net Interest Income	59,127	1,405	-97.6%
Sundry Income	0	2,588	0.0%
Provisions & Sundry Expense	(2,289,147)	(286,214)	-87.5%
Net Profit Before Taxes	1,066,131	(1,863,026)	n/a
Taxes	(517,951)	167,649	n/a
Net Profit After Taxes	548,180	(1,695,377)	n/a

I/S Figures In EGP

Item	2020	2021	Change YoY
Revenues	22,423,964	21,182,478	-5.5%
Costs	(12,816,994)	(14,466,323)	12.9%
Gross Profit	9,606,970	6,716,155	-30.1%
SG&A	(4,618,195)	(6,408,202)	38.8%
EBIT (Net Operating Profit)	4,988,775	307,953	-93.8%
Net Interest Income	281,859	102,312	-63.7%
Sundry Income	965	2,588	168.2%
Provisions & Sundry Expense	(2,289,147)	(329,605)	-85.6%
Net Profit Before Taxes	2,982,452	83,248	-97.2%
Taxes	(1,227,532)	(388,081)	-68.4%
Net Profit After Taxes	1,754,920	(304,833)	n/a
EPS	0.02	(0.005)	n/a

Item (In EGP)	4Q20	3Q21	4Q21	QoQ	YoY	2020	2021	YoY
Revenues	11,664,300	5,927,780	2,896,400	-51.1%	-75.2%	22,423,964	21,182,478	-5.5%
Costs	(6,760,899)	(3,516,762)	(3,614,873)	2.8%	-46.5%	(12,816,994)	(14,466,323)	12.9%
Gross Profit	4,903,401	2,411,018	(718,473)	n/a	n/a	9,606,970	6,716,155	-30.1%
SG&A	(1,607,250)	(2,200,608)	(862,332)	-60.8%	-46.3%	(4,618,195)	(6,408,202)	38.8%
EBIT	3,296,151	210,410	(1,580,805)	n/a	n/a	4,988,775	307,953	-93.8%
Net Interest Income	59,127	2,336	1,405	-39.9%	-97.6%	281,859	102,312	-63.7%
Sundry Income	0	0	2,588	n/m	n/m	965	2,588	168.2%
Provisions & Sundry Expense	(2,289,147)	(12,248)	(286,214)	2236.8%	-87.5%	(2,289,147)	(329,605)	-85.6%
Net Profit Before Taxes	1,066,131	200,498	(1,863,026)	n/a	n/a	2,982,452	83,248	-97.2%
Taxes	(517,951)	(48,662)	167,649	n/a	n/a	(1,227,532)	(388,081)	-68.4%
Net Profit After Taxes	548,180	151,836	(1,695,377)	n/a	n/a	1,754,920	(304,833)	n/a

I/S Comparison



LIGHT RAIL TRANSIT CARRIAGES

The first 12 cabins of the LRT (Light Rail Transit) electric train that will operate on the new Al-Salam/New Administrative Capital/Tenth of Ramadan City route arrived to Alexandria Port and were transported to the main workshop at Badr. These are the first 12 of 132 carriages and 2 of 8 transformers needed for these 120km/hour high-tech trains. We believe that the development of this state-of-the-art railway system will have a far-reaching impact on mobility in Egypt, serving 340,000 passengers a day and reducing traffic congestion by up to 30% in the areas it serves. Egytrans is proud to be a part of this important project.

**EGYTRANS
DEPOT
SOLUTIONS - EDS**

Our ISO Tank Depot solutions business leads the market with 70% market share and continues to provide unique service and expertise to our customers.

EDS recorded a healthy 35.9% increase in its 2021 net profits after taxes to USD 0.766 million vis-a-vis USD 0.564 million in 2020. On the top level, revenues recorded an increase 7.5% to USD 1.55 million as opposed to USD 1.44 million in 2020.

Item	2020	2021	Change YoY
Net Fixed Assets	1,246,063	1,171,089	-6.0%
Accounts Receivable	310,525	276,228	-11.0%
Cash	1,800,649	227,660	-87.4%
Total Assets	3,436,709	3,343,580	-2.7%
Other Creditors	55,840	54,495	-2.4%
Provisions	224,416	75,554	-66.3%
Accrued Income Taxes	226,383	221,861	-2.0%
Total Liabilities	527,442	463,844	-12.1%
Total Shareholders' Equity	2,909,267	2,879,736	-1.0%

Selected B/S Figures in USD

Item	4Q20	4Q21	Change YoY
Revenues	400,925	403,601	0.7%
Costs	(69,940)	(81,303)	16.2%
Gross Profit	330,985	322,298	-2.6%
SG&A	(50,720)	(76,275)	50.4%
EBIT (Net Operating Profit)	280,265	246,023	-12.2%
Net Interest Income	29,006	399	-98.6%
Sundry Expenses/Income	(225,622)	1,350	n/m
Net Profit Before Taxes	83,649	247,772	196.2%
Taxes	(69,053)	(56,857)	-17.7%
Net Profit After Taxes	14,596	190,915	1208.0%

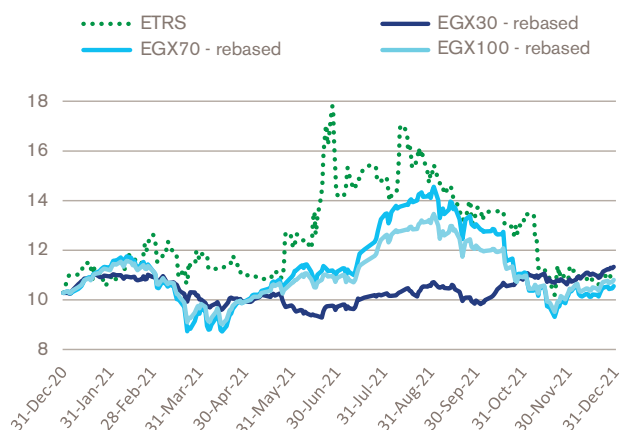
I/S Figures In USD

Item	2020	2021	Change YoY
Revenues	1,443,065	1,552,008	7.5%
Costs	(274,035)	(306,111)	11.7%
Gross Profit	1,169,030	1,245,897	6.6%
SG&A	(193,835)	(305,405)	57.6%
EBIT (Net Operating Profit)	975,195	940,492	-3.6%
Net Interest Income	43,672	52,239	19.6%
Sundry Expenses/Income	(225,622)	(1,657)	-99.3%
Net Profit Before Taxes	793,245	991,074	24.9%
Taxes	(229,337)	(224,777)	-2.0%
Net Profit After Taxes	563,908	766,297	35.9%
EPS	2.42	3.45	42.4%

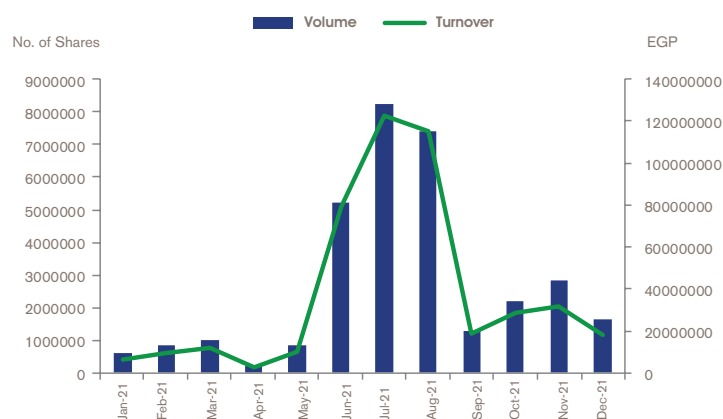
Item (In USD)	4Q20	3Q21	4Q21	QoQ	YoY	2020	2021	YoY
Revenues	400,925	379,203	403,601	6.4%	0.7%	1,443,065	1,552,008	7.5%
Costs	(69,940)	(72,544)	(81,303)	12.1%	16.2%	(274,035)	(306,111)	11.7%
Gross Profit	330,985	306,659	322,298	5.1%	-2.6%	1,169,030	1,245,897	6.6%
SG&A	(50,720)	(77,902)	(76,275)	-2.1%	50.4%	(193,835)	(305,405)	57.6%
EBIT	280,265	228,757	246,023	7.5%	-12.2%	975,195	940,492	-3.6%
Net Interest Income	26,804	(396)	399	n/a	-98.5%	43,672	52,239	19.6%
Sundry Expenses/Income	(225,622)	(951)	1,350	n/a	n/a	(225,622)	(1,657)	-99.3%
Net Profit Before Taxes	83,649	227,410	247,772	9.0%	196.2%	793,245	991,074	24.9%
Taxes	(69,053)	(51,382)	(56,857)	10.7%	-17.7%	(229,337)	(224,777)	-2.0%
Net Profit After Taxes	14,596	176,028	190,915	8.5%	1208.0%	563,908	766,297	35.9%

I/S Comparison

EGYTRANS SHARE PERFORMANCE 2021



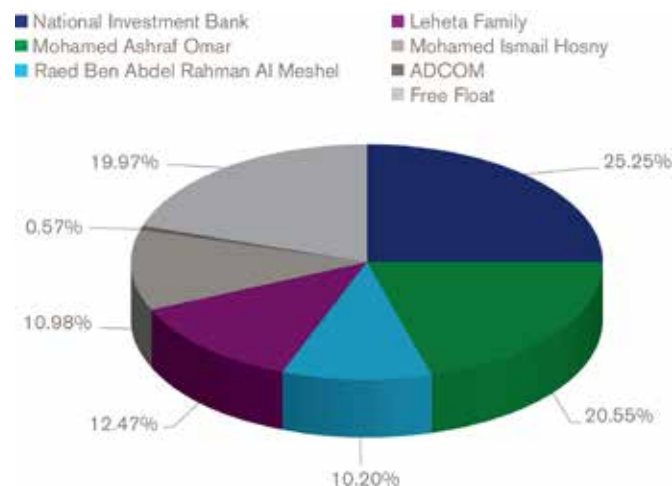
EGYTRANS SHARE TRADING DATA 2021



EGYTRANS SHARE DATA 2021

Month	Volume	Turnover	Last	Average	Month High	Month Low	% Change MoM	YTD %	Buy Volume	Sell Volume	Net	Mkt. Cap	% Change
Jan-21	611,537	6,743,318	10.80	10.80	11.74	9.90	5.06%	3.85%	263,313	348,224	Seller	337,095,000	3.85%
Feb-21	843,584	9,797,498	12.12	12.64	13.00	10.43	17.04%	16.54%	439,354	404,230	Buyer	378,295,500	12.22%
Mar-21	1,004,789	11,963,323	11.70	11.62	13.00	9.71	-8.07%	12.50%	474,273	530,516	Seller	365,186,250	-3.47%
Apr-21	233,269	2,668,235	11.00	11.00	12.35	10.35	-5.34%	5.77%	94,273	138,996	Seller	343,337,500	-5.98%
May-21	854,879	10,053,741	12.75	12.39	13.00	10.60	12.64%	22.60%	347,954	506,925	Seller	397,959,375	15.91%
Jun-21	5,242,798	79,643,514	14.39	14.27	19.45	11.70	15.17%	38.37%	2,759,150	2,483,648	Buyer	449,147,875	12.86%
Jul-21	8,255,938	122,835,493	14.60	14.81	16.00	13.61	3.78%	40.38%	3,585,445	4,670,493	Seller	455,702,500	1.46%
Aug-21	7,435,282	115,860,799	15.12	15.20	17.38	13.60	2.63%	45.38%	3,704,335	3,730,947	Seller	471,933,000	3.56%
Sep-21	1,294,843	18,613,930	13.66	13.66	15.90	12.25	-10.13%	31.35%	565,201	729,642	Seller	426,362,750	-9.66%
Oct-21	2,202,933	28,554,113	13.00	12.99	14.00	11.01	-4.90%	25.00%	504,580	1,698,353	Seller	405,762,500	-4.83%
Nov-21	2,834,209	31,782,421	10.98	10.84	13.55	9.80	-16.55%	5.58%	1,282,022	1,552,187	Seller	342,713,250	-15.54%
Dec-21	1,662,436	18,372,705	10.87	10.87	11.60	10.51	0.28%	4.52%	726,635	935,801	Seller	339,279,875	-1.00%
Total	32,476,497	456,889,090							14,746,535	17,729,962	Seller		

EGYTRANS SHAREHOLDERS' STRUCTURE 2021





MIDOR EXPANSION PROJECT

EGYTRANS, in cooperation with PETROJET, has successfully transported a knockout drum for the Middle East Oil Refinery (MIDOR) expansion project. Weighing 120 tons with dimensions of 22 meters (length), 7.20 meters (width) and 9 meters (height), this parcel is the largest ever manufactured in Petrojet workshops. It was moved from the place of manufacture in Petrojet's central workshop in Katameya, up to the project site in Alexandria. Egytrans experts carried out extensive engineering studies and executed civil works along the route used to ensure safe delivery.

FUTURE OUTLOOK

Our outlook for 2022 remains conservative for a number of reasons. Uncertainty remains in some of our core businesses with costs reaching historical highs. This coupled with the negative impact of a number of key developments including the predicted cost of fuel, the impact of global inflation on our operations, the continued repercussions of the pandemic supply chain disruptions and the resulting impact on price and delays, and last but not least, the impact of the Russia-Ukraine war on supply chains and its direct impact in terms of inflation. Combined together, these recent developments are expected to further negatively impact global and local supply chains during a time when there is little room remaining for more complexity in an already difficult environment.

On the upside, the strategic plan set in place following the pandemic has helped Egytrans continue to operate within a difficult environment and show results. Nevertheless, we continue to remain cautious in our estimates as part of our risk management strategy. Our plans for 2022 align with the current realities with a view to ensuring business continuity while planning ahead for the future. It is expected according to reports that supply chain issues will stabilize by Q4 of 2022, with continued price hikes and delays along the chain.

The forthcoming period will therefore continue along our strategy of restructuring as we seek to adjust our operational capability to align with new market realities and capture potential opportunities in the market. As such our priorities will be to continue streamlining our operations and injecting new investments with a focus on generating growth and synergies based on a group structure with multiple brands, contributing to generating new potential and sustainable income and profits. Going forward Egytrans will deliver best in class transport and logistics services with a strategy that rests on three pillars of Grow, Deliver and Simplify for long-term profitable growth.

It is important to remember the outlook for the prospects of the logistics and transport sector remains positive with immense potential. Looking forward, logistics and transport is expected to take on a much larger role than before spearheaded by economic growth and changes in business operations. Egypt, specifically, is evolving as one of the major trading countries, thereby creating a wide range of opportunities for logistics service providers. Moreover, in a geopolitical context, the government aims to make the country a production and distribution hub to serve Europe and the Middle East & Africa with particular focus on expansion into Africa as part of the regional African Trade Agreement.

About Egyptian Transport and Commercial Services Company (Egytrans):

The Egyptian Transport and Commercial Services Company (Egytrans) is a leading integrated transport and logistics company with a comprehensive portfolio of services in Egypt. With experience dating back to 1939, the company was established in 197 under the name Egytrans. It has since developed a number of subsidiary and affiliate brands consisting of Egytrans Depot Solutions (EDS), Egyptian Transportation & Logistics S.A.E. (ETAL), Wilhelmsen Ships Service Egypt and Scan Arabia. Working across 9 branches in Egypt, the mission of Egytrans is to make integrated transport easy, safe and cost-effective. Egytrans enables and facilitates global and national supply chains through its extensive range of services including Sea Freight, Air Freight, Land Transport, Customs Clearance, Project Logistics, Exhibitions, and Storage. Egytrans employs around 350 employees across its operations in Egypt and is publicly traded on the Egyptian Stock Exchange (EGX) as [ETRS.CA] for Reuters and [ETRS EY Equity] for Bloomberg. For more information please visit: ir.egytrans.com

Forward Looking Statements

Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Egytrans. Such statements involve known and unknown risks, uncertainties and other factors; undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of Egytrans may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of Egytrans is subject to risks and uncertainties. Various factors could cause actual results to differ materially from those expressed or implied by the forward-looking statements in this document including worldwide economic trends, the economic and political climate of Egypt, the Middle East and changes in business strategy and various other factors.

EGYTRANS INVESTOR RELATIONS

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