
Investor Information

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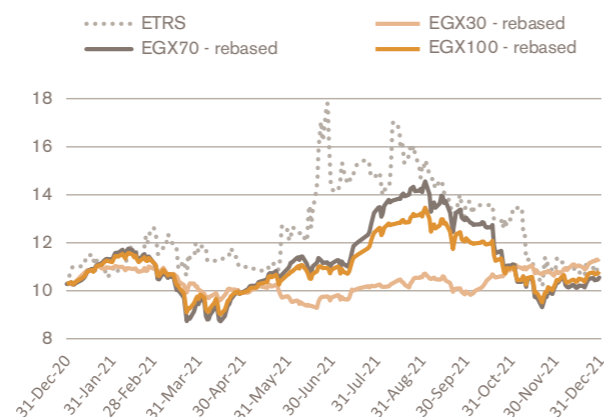
Share Performance

The share closed at EGP 10.87 (YTD +4.52%) on 30/12/2021, analyzed as follows:

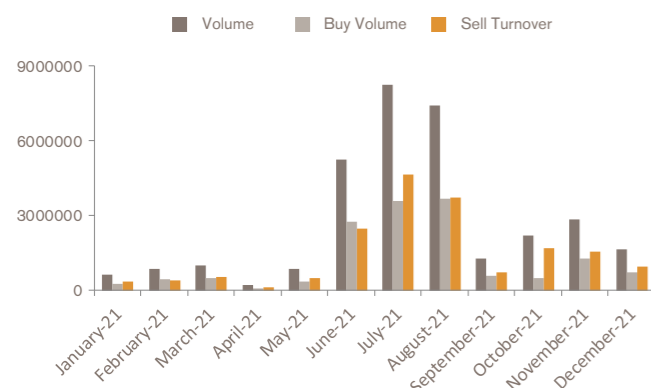
Price low: EGP 9.71 during March
Price high: EGP 19.45 during June

While the Egyptian Stock Exchange indices closed at the following levels on 30/12/2021:

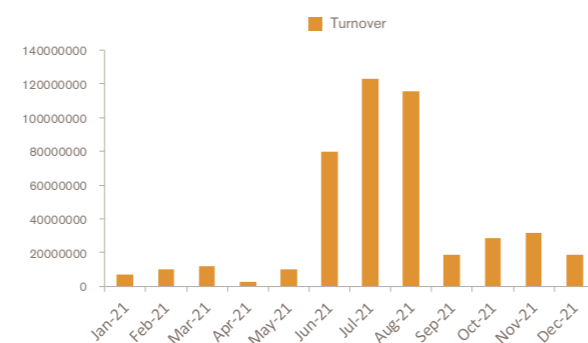
EGX 30 at 11,949.2 points (TYD +10.2%)
EGX 70 at 2,201.8 points (TYD +2.6%)
EGX 100 at 3,255.2 points (TYD +5.1%)



Volume traded Volume traded during the year was 32,476,497 shares.

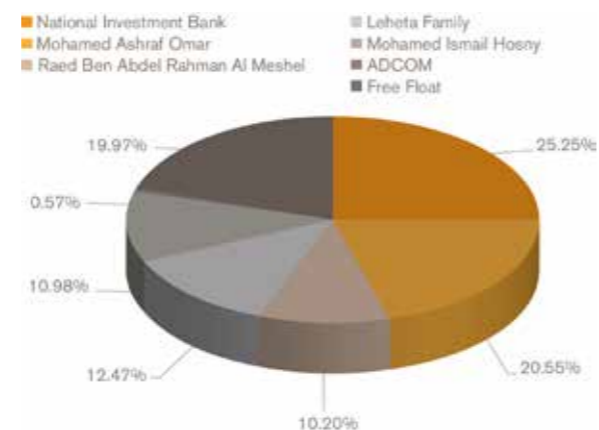


Turnover Turnover during the year reached EGP 456,889,090.



Shareholder Structure

Investors	Percentage
National Investment Bank	25.25%
Mohamed Ashraf Omar	20.55%
Raed Ben Abdel Rahman Al Meshel	10.20%
Leheta Family	12.47%
Mohamed Ismail Hosny	10.98%
ADCOM	0.57%
Free Float	19.97%



Egytrans subsidiaries and affiliates

Egytrans Depot Solutions (EDS)

Established in 2010, EDS is the newest subsidiary of Egytrans, specializing in storage, cleaning and repair of liquid bulk cargo containers, especially ISO Tank Containers and tank vehicles. Today it is the only facility in Egypt providing ISO Tank cleaning and repair in accordance with European standards, with state-of-the-art equipment and experienced staff trained in all aspects of ISO Tank processes.

Chairman: Abir Wael Leheta
General Manager: Abdel Rahman Gameel
Head Office: 11 Kamel Morsi St., El Shatby, Alexandria.
Company branch: Kilo 25 Alexandria / Cairo Desert Road - Alexandria.
Phone: (+20 3) 4702258
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Egyptian Transportation and Logistics (ETAL)

Established in 1982 and acquired by EGYTRANS in 1998, ETAL is a market leader in the transport of exceptional cargoes and heavy lifts. This market is highly complex due to the dimensions, weights and stringent scheduling involved, requiring a high level of knowledge, expertise, professionalism, flexibility, reliability, organization and communication.

Chairman: Abir Wael Leheta
Address: 11 Dr. Kamel Morsi Street, El-Shatby, Alexandria, 21519, Egypt.
Phone: (+20 3) 5914696 (14 lines)
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The transport of exceptional cargo is a specialized market in which the restrictions of dimensions and weights and the local legislation and regulations – different in each country – play a decisive role. This is a profession for which no training courses are available, and in which the necessary knowledge can be acquired solely by experience. This knowledge and experience and ETAL's versatile and extensive fleet of specialized equipment are the key tools that have cemented ETAL's leadership in the market over many years.

Barwil Egytrans Shipping Agencies

Barwil Egytrans Shipping Agencies is an Egyptian registered company and has been a fully licensed shipping agent since 1996. Barwil Egytrans is a joint stock company within Wilhelmsen Ship Services (WSS) Group, in conjunction with Egytrans, which holds a 30% stake in the company.

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Wilhelmsen Ships Service is one of the leading shipping agents in the world handling in excess of 50,000 port calls globally from 2200 ports in 116 countries. Wilhelmsen Ships Service (previously Barwil Unitor Ships Service) is headquartered in Oslo and operates a network of country-based companies.

Barwil Egytrans management is all located within Egypt and is responsible for all activities in Egypt with approximately 200 staff in total, located in the Alexandria Head office, Port Said, Suez, Damietta and Cairo.

The company currently handles about 2000 vessel appointments in Egypt per annum. With a very experienced local operations team, the company has achieved an established track record of quality performance in Suez Canal transit agency, Port Call agency and Marine Service Provision for a large variety of vessel types.

Scan Arabia Shipping Agencies SAE

Established in 1998, Scan Arabia provides liner shipping agency services. It is also a joint venture with the Wilhelmsen Group with Egytrans owning a 30% equity stake.

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Quality performance

Egytrans quality assurance department performs its functions in accordance with international standards of all acquired certificates, including:

ISO 9001:2015 Certificate (Quality)

- Egytrans attained the ISO 9001:2000 specification in 2001. It was later upgraded to 9001:2008 then upgraded to the latest version:2015.
- The design and implementation of the company's system is based on the requirements and objectives of the various services the company provides.
- The internal Quality Assurance Department and the external certification body both apply ISO specifications to assess the company's ability to meet customer needs as well as regulatory and corporate requirements.

ISO 14001:2015 Certificate (Environment)

- Egytrans attained the ISO 14001:2004 specification in March 2004. It was later upgraded to 14001:2004 then upgraded to the latest standard ISO14001:2015.
- This specification preserves the internal and external environment (working environment), and the environmental impact resulting from its activities and services.
- The internal Quality Assurance Department and the external certification body both apply ISO specifications to assess the company's ability to meet customer needs as well as regulatory and corporate requirements.

ISO 45001:2018 Certificate (Occupational Health & Safety)

1. EGYTRANS attained ISO 45001:2018.

This certificate relates to occupational health and safety, and applies to:

- Safety of individuals
 - Safety of equipment
 - Safety of sites and facilities
2. This specification applies to all activities of the company that have direct and tangible impact on occupational health and safety. It also applies to all company sites, visitors, contractors, subcontractors, customers and employees.
 3. This system applies to the working environment safety against physical, mechanical, chemical, natural, health and training risks.
 4. Protection from all these risks has a positive impact on execution of work, whether for the client or for the company. The protective measures against these risks shall save time, effort and production costs for both the company and employees.
 5. The certificate had been renewed until 11/03/2021.

ISO 10002:2004 Certificate (Customer complaints and satisfaction)

The purpose of applying this specification is to:

- Improve the degree of customer satisfaction.
- Share and ensure senior management commitment.
- Record customer needs and expectations.
- Establish and apply a clear and easy-to-use method, characterized by efficiency and transparency in processing customer complaints.
- Conduct continuous analysis and assessment of customer complaints for the purpose of improving the quality of service.
- Conduct continuous internal auditing for customer complaint processing.
- Review the efficiency and effectiveness of customer complaint processing by the Company's Management.

Glossary of terms

Terms used in the Annual Report	Brief description
Risk Management	The procedures followed by corporations on a regular basis to confront risks associated to their activities. The main aim of applying these procedures is to achieve opportunities and avoid threats. Risk Management is one of the modules of Corporate Governance practices such as disclosure, transparency, responsibility and reliability. Therefore, it is a basic component of strategic management in any corporation as well as being part of its culture and activities.
Corporate Governance	Rules, regulations and procedures that assist in increasing the efficiency of business management and control as well as creating balanced relation between various related parties.
Risks	Set of complicated potential events or results, achieving these risks might produce threats to success (negative side) or opportunities (positive side) except the health and safety risks which has only negative side.
Balanced Scorecard	a system for performance measurement and strategic management incorporating measures in four perspectives (financial, customer, internal process and employee learning & growth).
ERP	Enterprise Resource Planning, a management information system designed to integrate the data and processes of an enterprise in a single unified system.
EBITDA	Earnings before interest, taxes, depreciation & amortization = gross profit - general expenses.
Turnover	total revenues of activities.
Net Profit	Gross profit – (general expenses + financial expenses + selling and distribution expenses + depreciation).
Gross Profit	Revenue of activities – cost of activities.
Earnings per share	Net profit/number of shares.
Chartering	the process of renting vessels whether for a certain trip or for a certain period of time.
Consolidation	consolidated cargos for various clients inside one common container through a shipping agent.
FCL	Full Container Load, i.e. a full container shipment.
FIATA	Federation of International Freight Forwarding Associations.
Freight forwarder	a third party provider of logistics services. The role of a forwarder is to dispatch, book or otherwise arrange space for shipments via carriers who operate vessels, airplanes, trucks or railroads. Freight forwarders typically arrange cargo movement to an international destination, prepare and process the required documents and perform other services related to international shipments.
Freight Ton	the weight of cargo in tons or its volume in meters (whichever is larger).
LCL	a shipment that is less than a full container.
NVOCC	Non Vessel Operating Common Carrier i.e. renting areas or a space on vessels owned by a shipping line and selling these areas or spaces on behalf of the shipping line.
TEU	Twenty Foot Equivalent Unit equivalent to 20 foot container (40 foot container = 2 TEUs).

About Egytrans

The Egyptian Transport and Commercial Services Company S.A.E. was established in December 1973 under Egypt's open-door policy for private enterprises. However, its transport activities and experience date back to 1939 as a continuation to Gamal El Din Leheta & Co. Egytrans was nationalized in 1964 when it was one of the biggest companies in Egypt offering shipping agency, tourism agency and other transport services. It is now a corporation with capital of LE 56,064 million. Since then it has grown into a leader in the transport field in Egypt with three hundred and fifty employees and eight branches in strategic locations.

Egytrans provides various services in the field of integrated transport including the following:

- Sea Freight (Import/Export/Consolidation/Chartering/NVOCC/Stevedoring)
- Air Freight (Import/Export/Consolidation)
- Customs Clearance
- Warehousing
- Land Transport
- Specialized Transport
- Project Logistics
- Fairs & Exhibitions
- Distribution
- Packing
- Insurance

The company provides additional services through affiliated companies such as Barwil EGYTRANS which was established in 1996 in association with WILHEMSEN in Oslo, Norway, one of the world's largest international shipping agency networks, and Scan Arabia originally established as a shipping agency specializing in serving liner principals with unique requirements.

Egytrans Affiliations

Egytrans is an active member of FIATA (International Federation of Freight Forwarders Associations) and BIMCO (Baltic and International Maritime Council), EIFFA (Egyptian International Freight Forwarders Association) and an official agent of IATA (International Air Transport Association). It is also a member of the Through Transport Club, the leading provider of insurance and risk management services to the international transport and logistics industry.

Assumptions related to 2021-2025 outlook

In outlining the expectations for the five-year period 2021-2025, the Group has made certain assumptions about the Logistics and Transport sector, the market in which the Group operates and the delivery of revenues and financial benefits from its current portfolio, pipeline and restructuring programs.

The assumptions for the Group's revenue and earnings expectations assume no material mergers, acquisitions, disposals, litigation costs or share repurchases for the Company; and no change in the Group's shareholdings. They also assume no material changes in the macro-economic and transport and logistics environment.

The Group's expectations assume successful delivery of the Group's restructuring plans over the period 2021-2025. Material costs for investment in new product /service launches have been factored into the expectations given. The expectations are given on a constant currency basis and assume no material change to the Group's effective tax rate.

Cautionary statement regarding forward-looking statements

Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Egytrans. Such statements involve known and unknown risks, uncertainties and other factors; undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of Egytrans may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of Egytrans is subject to risks and uncertainties. Various factors could cause actual results to differ materially from those expressed or implied by the forward-looking statements in this document including worldwide economic trends, the economic and political climate of Egypt, the Middle East and changes in business strategy and various other factors.

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