

BIOGRAPHY OF SHERIF SABRY

Name Sherif Sabry
Nationality Egyptian
Date of Birth November 3rd, 1964
Qualifications BA. of Commerce, Cairo University, 1987
Marital Status Married and Father of 2 sons
Languages Arabic, English
Business Address EGYTRANS
15, Ahmed Orabi St., Mohandseen 12411, Cairo
E-mail: ssabry@egytrans.com.eg
Telephone: (02) 33448787 (9 Lines)
Fax: (02) 33447285 - 33450761



WORK EXPERIENCE

EGYTRANS S.A.E.

From April 2009 to the present	Sales & Marketing Acting Manager
From September 2007 to April 2009	Area Sales Manager
From December 2002 to September 2007	Assistant Sales Manager
From July 1999 to December 2002	Sales Chief
From October 1995 to July 1999	Senior Sales Specialist
September 1989 to November 1994	Chief Accountant

AL Tayyar (Saudi Arabia)

From December 1994 to July 1995	Chief Accountant
--	------------------

Alumica (Dora Group)

From August 1987 to August 1989	Accountant
--	------------

COUNTRIES VISITED

- Germany
- Holland
- Kuwait
- Turkia
- Saudi Arabia Kindom

COURSES ATTENDED

- Cargo Rates(Egypt Air)
- Computer Courses (Excel)
- Sales Techniques
- Communication Skills
- Time Based Competition Program
- Customs Formalities Program
- Developing Managerial skills for new managers

- How to keep your client
- Negotiation Skills
- Human Stimulation Methods
- How to discover your competitors
- Transforming ideas into plans & work schedules
- Development of interaction skills with supervisors
- Presentation Skills
- Value for customs purpose according to GATT
- Customer Care and satisfaction
- Customer Relationship & service Excellence
- Strategic Marketing Planning & Effective Marketing Strategies
- Business to Business marketing (B2B)
- Managing International Trade & Freight Forwarding